



RAYMOND ISAAC
PRESIDENT OF ISAAC HEATING & AIR CONDITIONING

Ray Isaac, 50, is President of Isaac Heating & Air Conditioning Inc., in Rochester, NY. Ray, along with his three brothers, represents the third generation in the 72 year old family business. Ray holds a Bachelor of Science Degree in Business Administration with a Major in Marketing from St. John Fisher College in Rochester, NY.

Ray is currently active on numerous board positions, and is currently the 2017 Campaign Chair of the United Way of Greater Rochester.

Ray was the National Chairman of the Air Conditioning Contractors of America (ACCA) in 2008, NATE National Chairman of the Board from 2008 – 2011, and is currently on the board of IE3.

Ray has been a featured presenter and Keynote Speaker at numerous industry manufacturer and association events and conferences.

Under Ray's leadership, Isaac Heating and Air Conditioning has grown from a single location doing \$6 million to seven locations grossing \$45 million. Isaac was recognized as the Contracting Business Magazine Contractor of the Year in 2002, was the Rochester Business Ethics Award recipient in 2007, a Better Business Bureau Torch Award Winner in 2014, a Top 25 Business to Work for in New York State, a Rheem Team Top Contractor for over eight years, and consistently a Rochester Top 100 Company. Additionally, Ray was named the Small Business Person of the Year in Rochester in 2012.

Ray is married to his wife of 23 years, Erica, and has two boys, Cameron 19 and Zachary 12.